

MGM NATIONAL HARBOR PRINCE GEORGE'S COUNTY COMMUNITY BENEFITS AGREEMENT (CBA) REPORT #8



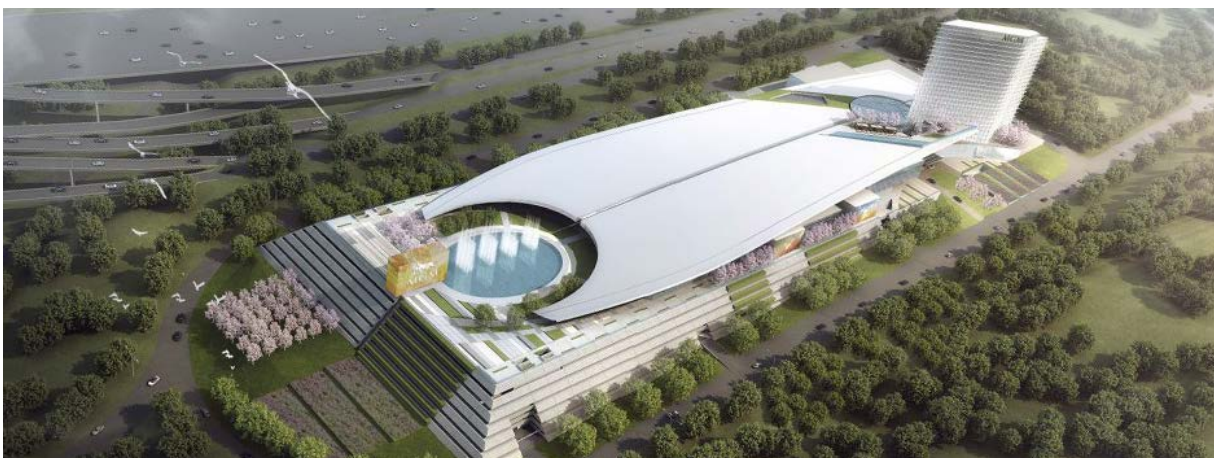
The Compliance report is in response to the Community Benefits Agreement between Prince George's County and MGM National Harbor.

CBA Quarterly Report reflects January 2014 through December 2016 information.

This report #8 is for the mutual and exclusive benefit of MGM National Harbor and Prince George's County; no third party shall claim right or entitlement under this Report.

Date Submitted: January 17, 2017





Contents

PROJECT STATUS AS OF DECEMBER 2016	2
EXECUTIVE SUMMARY	3
GLOSSARY	4
METHODOLOGY	6
SUMMARY TABLES	8
I. CONSTRUCTION CONTRACTING.....	10
II. EMPLOYMENT OUTREACH / RECRUITMENT EFFORTS.....	16
APPENDIX I. LIST OF COMMUNITY ORGANIZATIONS.....	19

MGM National Harbor casino resort opened on December 8, 2016



Project Status as of December 2016

			
2014-December 2015	March 2016	September 2016	December 2016
More than 110 MBEs awarded contracts 34% MBE participation Over 1,000 construction workers 37% of total labor hours by Prince George's County residents	148 MBEs have been awarded contracts 37% MBE participation Over 1,500 contractors on site 38% of total labor hours by Prince George's County residents	More than 164 MBEs awarded contracts 38% MBE participation Over 1,700 Prince George's County residents hired during Construction Phase	More than 170 MBEs awarded contracts 40% MBE participation MGM National Harbor created more than 4,000 new jobs
			

Commitment to diversity and inclusion



Executive Summary

Article XIX of the Maryland Constitution and the 2012 County Referendum provided for the establishment and licensing of a gaming facility in Prince George's County, Maryland. In accordance with its statutory requirements MGM National Harbor has entered into a Community Benefits Agreement (CBA) with Prince George's County (the "County").

MGM National Harbor is pleased to provide to the County this 8th report of its progress on the construction and supplier diversity program.

These results reflect the historic commitment to diversity and inclusion that are cornerstones of the corporate mission of MGM Resorts International. Nearly two years into this project, this report highlights the progress already made, including:

- \$367.9 million has been paid to MBE Certified Companies;
- 170 MBEs have been awarded contracts for work in the Construction phase;
- \$294.8 million has been paid to Prince George's County Local Business Enterprises (LBE);
- 103 Prince George's County LBEs have been awarded contracts; and
- 27% of total labor hours have been performed by 1,919 Prince George's County residents

MBE Definitions as described in the Community Benefits Agreement



Glossary

The definitions used in this report that are also included in Sections 10-308 and 10-309 of Subtitle 10 of the County Code are included for reference only. Capitalized terms and phrases used in this report but not defined shall have the same meaning as attributed to those same terms and phrases in their controlling Maryland Statutes, Regulations and/or the Community Benefit Agreement.

“CBB” means “County Based Business,” which is a business whose principal place of operation, as determined by the Prince George’s County Office of Central Services, is located within the County (including, without limitation, any CMBE).

“CLB” means “County Located Business,” which, subject to verification by the Prince George’s County Office of Central Services, is a business that:

- (a) has a County Office or pays applicable County property taxes; and
- (b) either has:
 - 1. at least five (5) FTE employees in the County Office for the full duration of the County Office’s lease; or
 - 2. at least three (3) FTE employees in the County Office, with at least two (2) of the FTE employees being County Residents, for the minimum required duration of the County Office’s lease (as specified in the definition for County Office); or
 - 3. at least three (3) FTE employees in the County Office, if such business has an ownership interest in the building.

“CMBE” means County Based Minority Business Enterprise,” which is an MBE whose principal place of operation, as determined by the Prince George’s County Office of Central Services, is located within the County.

“LBE” means “Local Business Enterprise,” which is a CBB or CLB (including, without limitation, any CMBE).

“MBE” means “Minority Business Enterprise,” which is any entity or business that is at least fifty-one percent (51%) owned and controlled by one (1) or more Minority Individuals (or, in the case of any publicly-owned corporation, at least fifty-one percent (51%) of the stock of which is owned by one (1) or more Minority Individuals) and is managed or operated on a daily basis by one (1) of such individuals, and either:

- (a) is certified by one of the following authorized third party organizations: (i) MDOT, (ii) Maryland/District of Columbia Minority Supplier Development Council, (iii) Washington Metropolitan Area Transit Authority, (iv) Business Enterprise National Council, or (v) Women Business Enterprise National Council; or
- (b) is certified by the Prince George’s County Office of Central Services as a Minority Business Enterprise.

“MDOT” means the Maryland Department of Transportation.

“PGCMBE” means “Prince George’s County Minority Business Enterprise”, which is an MBE certified by the Prince Georges County Office of Central Services as a Minority Business Enterprise.

Meeting local business utilization and minority employment goals



Methodology

This Report constitutes MGM National Harbor’s compliance with its obligation in accordance with Section 6.1 of the CBA to submit a Quarterly Compliance Report (“The Report”) to the Compliance Manager. The Report encompasses business activity and employment activity from July 1, 2016 through December 31, 2016.

All data and statistical analysis included in this report has been computed in accordance with the requirements agreed to in the CBA and the Compliance Plan adopted thereunder. All definitions included in the CBA, unless specifically defined within this report, are incorporated as if they had been set forth herein. This report was generated based upon the following methodology regarding the modes and means of data collection and calculation of results.

In accordance with Section 6.1 of the CBA, the actual calculation of the percentage of expenditure with Certified Business Entities¹ shall be based on the availability of such Certified Business Entities to engage in the type of work to be conducted by MGM National Harbor. MGM National Harbor’s calculations shall take into consideration the availability of Certified Business Entities who are able to provide goods and services of the type required by MGM National Harbor. The data required with regard to Business Enterprise Utilization and with regard to Construction Business Opportunities has been verified in accordance with MGM National Harbor established policies inclusive of: (i) vendor background checks; (ii) confirm regulatory compliance with the requirements of the Maryland Lotteries Gaming Commission requirements; (iii) verify work performed by reviewing certified payroll and payment application approval certificates (vi) vendor office and field visits; and (v) review of key documents (e.g. lien waivers, invoices, and evidence of payment).

¹ For the purposes of completeness and accuracy, companies were originally requested to self-certify as County Located Businesses (CLB) and included in this report.

The specific statistical data and analysis included in this Report may include sub-processes and or combinations of data resulting from the methods described herein.

All efforts described herein are based on MGM National Harbor's Best Efforts as follows:

- The Report includes all expenditures which comprise the Total Construction Purchase Value as described in Section 1.39 of the CBA.
- This Report accounts for all reportable expenditures with respect to County Based Business (CBB) Participation, County Located Business (CLB) Participation, County Based Minority Business Enterprise (CMBE) Participation, Local Business Enterprise (LBE) Participation, and Minority Business Enterprise (MBE) Participation in Construction related Business Opportunities as compared and contrasted with MGM National Harbor's Total Construction Purchase Value as applicable using Generally Accepted Accounting Principles (GAAP) procedures.
- The Report tracks all jobs held by Minority Individuals who are members of groups included in Subsection 1.28 (a) through (i) of the CBA as compared with MGM National Harbor's overall Construction-related Employment.
- This report also provides summary documentation of MGM National Harbor's Best Efforts to achieve its Business Utilization and Employment Goals, including, but not limited to, its Employment Outreach and Recruitment Efforts.
- There have been no allegations of Non-Payment reported to MGM National Harbor by any Certified Business Entity for the reporting period encompassed by this Report.

Summary Tables

**Table 1. Percentage of Cumulative Payment Summary Report
(January 1, 2014 – December 31, 2016)**

CONTRACTING CONSTRUCTION ^a					
	No. of Companies ^b	Payments	Actual (%)	Goal (%)	MGM Aspiration Goal (%)
Total Net Construction Purchase Value ^c		\$930,777,434.89			
1. MBE ^d	170	\$367,907,202.64	40%	30%	35%
2. LBE ^e	103	\$294,804,738.25	32%	16%	20%
2.1 CMBE	62	\$158,453,385.85	17%	12%	15%
2.2 CBB ^f	82	\$243,627,287.94	26%	8%	-
2.3 CLB	25	\$58,006,487.92	6%	-	-

^a Payment amounts and percentage information is derived from monthly Payment Summary Reports received from certified companies.

^b Number of companies is derived from Forms D6 received from certified companies.

^c Total Net Construction Purchase Value calculated as set forth in the Community Benefits Agreement – Article 1, Section 1.5 and Section 1.39, with deducted exclusions which are listed in Table 3.

^d The MBE percentage is cumulative of MBE payments from both, year 2014, 2015 reporting periods and 2016 from January through December.

^e LBE total payments do not equal CBB + CLB total payments, because of the relationship that exists between some of the CBBs and CLBs.

^f The CBB Goal is calculated as an aspirational goal of 50% of the LBE participation goal pursuant to Section 2.2(a) of the CBA.

Table 2. Quarterly Payments Summary Report (July 1, 2016 – December 31, 2016)

CONTRACTING CONSTRUCTION ^a			
		No. of Companies ^b	Payments
Quarterly Net Construction Purchase Value ^c			\$144,919,354.03
1. MBE		+6	\$72,832,492.49
2. LBE		+9	\$59,140,876.34
	2.1 CMBE	+4	\$40,672,042.55
	2.2 CBB	+7	\$46,240,903.01
	2.3 CLB	+4	\$14,132,711.06

^a MBE payments from July 2016 through December 2016 derived from monthly Payment Summary Reports received from certified companies.

^b Number of additional companies during the 4th quarter 2016 is derived from Forms D6 received from certified companies.

^c Quarterly Net Construction Purchase Value calculated as set forth in the Community Benefits Agreement – Article 1, Section 1.5 and Section 1.39, with deducted exclusions which are listed in Table 4.

Table 3. Labor Hours Summary Report (January 1, 2014 – December 31, 2016)

EMPLOYMENT CONSTRUCTION				
Labor Hours Breakdown	Total Hours	Actual Hours (%)	CBA Goal (%)	MGM Aspiration Goal (%)
PGC Residents	1,097,878	27%	20%	30%
TOTAL LABOR HOURS	4,090,010			

*This report demonstrates all direct site construction labor hours from January 1, 2014 through December 31, 2016.

**More than 6,300
men and women
have worked on site
since 2014**



I. Construction Contracting

During the 2014, 2015 and 4th Quarter 2016 reporting period, MGM National Harbor used the following Best Efforts to recruit local and minority owned businesses in compliance with Article III of the Community Benefits Agreement. The Best Efforts included herein are supported and supplemented by the items included in Section II of this Report². As part of its ongoing Best Efforts, MGM National Harbor:

- a) Regularly accessed the following resources as part of its outreach efforts and bidding process:
 - i. Prince George's County Supplier Development and Diversity (SDDD) Supplier Directories
 - MBE Supplier Directory
 - County-based Supplier Directory
 - ii. MDOT Directory of Certified MBE, DBE, SBE, and ACDBE Firms
 - iii. MGM National Harbor Database
 - iv. MGM Resorts International Centralized Supplier Diversity Database
- b) Regularly invited local MBE professionals, contractors, subcontractors, suppliers and vendors to attend in-person MGM National Harbor outreach sessions. MGM National Harbor determined invitees for sessions by utilizing the MDOT and the County MBE Databases³. In addition, MGM National Harbor requested that the State (GOMA and the MLGCC), County, Community Organizations and trade associations notify their interested parties in the specific trades about outreach sessions.

² Supporting records and documentation of each example of best efforts have been maintained by MGM and its Prime General Contractor, subcontractors, and consultants. Supporting documentation is available for review according to the terms of the CBA.

³ MGM has requested that the County provide an easily searchable version of its database that includes NAICS codes for MGM and its contractor to utilize in independent identification of bid opportunities for MBEs.

- c) Contacted and encouraged bona fide and qualified MBE professionals, contractors, subcontractors, supplier, and vendors to compete for project opportunities. MGM National Harbor notifies prequalified vendors of upcoming opportunities via targeted email notifications.
- d) Independently engaged community organizations, trade associations, institutions and other stakeholders to gather their input through community outreach and information programs, and facilitated public meetings.
- e) MGM National Harbor continued to track and notify Prince George's County Certified MBEs of pending expiration of their certifications with reminders to complete the renewal process.
- f) MGM National Harbor continued to monitor and make contacts with existing MDOT certified companies to obtain their Prince George's County certification.
- g) MGM National Harbor has directed its Prime General Contractor and subcontractors to provide consideration of LBE/MBE/CMBE/CLBs in all "make-or-buy" decisions.
- h) MGM National Harbor continued to work closely with its Prime General Contractor to arrange solicitations, time for the preparation of bids, quantities, specification, and delivery schedules so as to facilitate the participation of LBE/MBE/CMBE/CLBs.
- i) MGM National Harbor continued to maintain records showing (i) procedures adopted, including the establishment of a source list of LBE/MBE/CMBE/CLBs, and (ii) awards to LBE/MBE/CMBE/CLBs.
- j) MGM National Harbor continued to promote the segmentation of unbundling of work and/or creation of Joint Ventures or other methods of job-sharing so as to maximize the opportunity for LBE/MBE/CMBEs to participate in project work, etc.
- k) MGM National Harbor continued to direct its Prime General Contractor and its Subcontractors to use LBE/MBE/CMBE/CLBs to bid preferences in the award of contracts.
- l) MGM National Harbor actively sought and utilized information regarding past performance with respect to achieving diversity goals when considering the selection of a General Contractor, its subcontractors or other direct engaged contractors.
- m) MGM National Harbor required its Prime Contractor to provide information on bonding and financial assistance in all outreach sessions.

Construction progress remained on track for the official opening. MGM National Harbor made its historic debut in the Capital Region during a series of official grand opening festivities on Thursday, December 8, 2016, delivering incredible views of Washington, D.C.'s iconic monuments and unrivaled room, spa, entertainment, shopping, and dining offerings.



Aerial views of MGM National Harbor, December 2016



In picture: MGM National Harbor staff during an internal pep rally before official opening.

MGM National Harbor is working with the people who represent the best of the region's talented and skilled workforce, building on the diversity that makes a community strong.

Table 4. Exclusions (January 1, 2014 – December 31, 2016)

EXCLUSION SUMMARY REPORT ^a		
Exclusion Code	Description	Exclusion Amount
Per CBA Section 1.39		
i	Data Processing Systems and Equipment	\$412,161.17
i	Network Systems and Equipment	\$3,318,319.65
i	Telecommunications Systems and Equipment	\$1,546,256.39
i	Security related systems and equipment and other related items	\$4,963,914.94
ii	Furniture and Fixtures	\$25,421,247.06
iii	Utilities	\$5,218,354.02
iv	Funds expended in an emergency	\$0.00
v a.	Gaming equipment, gaming software, gaming IT infrastructure, and such other related items	\$52,144,890.62
v b.	Structural steel, escalators, elevators, and other such related items	\$102,657,347.00
vi	State required internment of impacted soils ^b	\$25,833,503.49
vi	Payments to government ^c	\$6,244,450.97
vi	Insurance Premiums (excluding Broker Commissions) ^d	\$7,690,883.51
vi	Licensee only - Employee Wages, Benefits, Expense Reimbursement	\$360,850.26
Per CBA Section 1.39 (vi) ^e		
N	Charitable Donations	\$955,501.10
O	Individual Engagement Fees for Talent and Professional Sport Figures	\$1,529,150.00
P	Land Lease	\$6,328,880.63
Q	Professional Sports	\$1,651,138.16
R	Political Contributions	\$55,518.75
S	Associations	\$517,970.42
T	Banking Services (Loan Fees, Principal and Interest)	\$342,222.23
	Total	\$247,192,560.37

^a Supporting documentation for each of the Exclusions is available for review pursuant to the CBA.

^b MGM National Harbor experienced issues with petroleum impacted soil which was unexpected at the Project site and which MGM National Harbor was required by the State to dispose of with a licensed impacted soil disposal facility in 2014. MGM National Harbor made a diligent search of the available facilities located within commercially reasonable proximity of the Project site and determined that there are no licensed facilities that are certified MBEs. Thus, pursuant to section 1.39(vi) of the CBA, MGM National Harbor excluded the actual costs of disposing of the impacted soil at the approved disposal sites.

^c Payments to Government includes items for County and State required permitting and licenses as well as taxes and fees paid directly to the County and State.

^d *This exclusion does not include any amounts paid to brokers. Only amounts paid in actual premiums required to underwrite the project have been excluded. The long-term financial risk associated with underwriting the Project prevents most large publicly traded insurance companies from consideration. No MBEs, CMBEs or LBEs underwrite construction projects of MGM National Harbor's size and scale. Insurance companies engaged in OCIPs, project professional, and environmental coverage are required to have: minimum financial ratings of A- from a major recognized rating agency, and class size VII with a Policyholders' Surplus of USD \$50M or greater.*

^e *As set forth in the Community Benefits Agreement – Article 1, Section 1.39 "(vi) expenditures for goods and services that in cases in which, in MGM's reasonable commercial judgment, the number of MBEs, CMBEs or LBEs (as applicable) are too few to enable MGM to purchase, or that in MGM's reasonable commercial judgment the MBEs, CMBEs or LBEs (as applicable) are not capable of offering or supplying, such goods and services at competitive prices in the quantity and quality, at the date and time, required by MGM."*

Championing Diversity and Community Commitment as a New Leading Employer in the Capital Region



II. Employment Outreach / Recruitment Efforts

MGM National Harbor and its contractors have demonstrated Best Efforts to achieve the County Resident hiring goals per the Community Benefits Agreement.

MGM National Harbor Employment Center

On June 20, 2016 MGM National Harbor held a ribbon-cutting ceremony to announce the grand opening of its newly renovated employment center. Formerly serving as an elementary school, the structure sat unused for five years. MGM National Harbor worked together with Prince George's County leadership to propose the multimillion-dollar renovation and repurposing of the building. It's located in the Oxon Hill community and will now serve as a new employment and training resource. The MGM National Harbor Employment Center will be the training ground for approximately 3,600 careers. The employment center will facilitate recruiting, training and on-boarding for each team member who will become ambassadors for the MGM gold standard of service and hospitality.

The Center will serve as the ongoing training and recruitment facility for MGM National Harbor. It is also home to the Prince George's Community College Dealer School, Poker School and MGM National Harbor's human resource and workforce teams, who conduct talent screening, employment processing and skills training. More than 700 of the positions will involve manning table games at the casino. Approximately 200 students are being taught table games, including Baccarat and Blackjack. Other available jobs include food service workers, front desk staff, housekeepers, gardeners, security officers and more.

Diversity Contractor One-On-One Verification Meetings

Diversity Contractor One-On-One Verification Meetings are taking place with the diversity firms working on the project. They are being conducted by the Whiting Turner and MGM Diversity Team.

The purpose of the one-on-one meetings to verify the scope of work being performed, the percentage complete and offer the diversity companies an opportunity to provide positive feedback about their relationships on the MGM National Harbor project. The Diversity team has met with several of the 1st tier subcontractors regarding the diversity commitments that are required to be maintained on the project.

MGM National Harbor has actively been disseminating information on construction and operations employment via the MGM National Harbor website, through the MGM National Harbor Talent Network Online: <http://www.jobs.net/jobs/mgmnationalharbor/join>, and advertising through other media pursuant to the CBA. The Community Organizations to which MGM National Harbor has provided information regarding outreach sessions and engaged for assisting in recruitment and outreach efforts include the organizations listed in Appendix I.

Training and Career Development

MGM National Harbor has created a robust training program for all businesses that are selected to do work on the project. The onboarding process provides direction and instruction on the specific operations of the Project such as what contract documents are required, what presentation of licenses are required, what insurance is required and how to submit all reporting documents.

During the 4th Quarter of 2016 leading to the opening in December 2016, MGM National Harbor also engaged in outreach and recruitment efforts with the following stakeholders:

Table 4. Community Outreach Events (October 1, 2016 – November 30, 2016)

Date	Event	Organization
October 2016		
October 6	UMMS (University of MD Medical Systems) Diversity Fair	University of MD Medical Systems
October 12	WT's "Get Down to Business" outreach event The Community Foundation of Prince George's County 2016 Civic Leadership Awards – The Clarice Smith Performing Arts Center of U of MD, College Park, MD	The Community Foundation of Prince George's County
October 17	Bon Secours Community Works Golf Outing Fundraiser – Turf Valley Golf Course, Ellicott City, MD	

Date	Event	Organization
October 19	2016 Mayor's Minority and Women-Owned Business Awards Ceremony – Hilton Hotel, Baltimore, MD Baltimore County's "Meet the Primes" – matchmaking and exhibitor City of Baltimore - Diversity Week – Award Ceremony – Hilton Hotel	City of Baltimore
October 20	City of Baltimore Diversity Fair – exhibitor	City of Baltimore
October 21	Asian/American Chamber of Commerce Business Summit – Panelist	Asian/American Chamber of Commerce
October 22	The Journey Home (Make Homelessness Rare) – Centerplate – The Lyric Theatre – Baltimore, MD	
October 25	Network 2000's Women of Excellence Luncheon featuring Donna Brazile, Martins West, Baltimore, MD	
October 27	The Blue Book – Who's Who subcontractor network event	
November 2016		
November 4	Career Day at John Hanson Elementary School – Oxon Hill, MD	MGM National Harbor
November 10	Greater Baltimore Committee – Bridging the Gap Achievement Awards– Baltimore, MD	City of Baltimore
November 15	Women President's Educational Organization – Mayflower Hotel, Washington, DC	Women President's Educational Organization
November 16	National Association of Minority Contractors, Washington D.C. Metropolitan Chapter - Issues N' Eggs Forum – Harbor side Hotel	National Association of Minority Contractors
November 18	Smart PROC – Learn the Language of Government Contracting - FSK Holiday Inn & Conference Center, Frederick, MD,	Smart PROC

Appendix I. List of Community Organizations

This section identifies a broad listing of the organizations which MGM National Harbor contacted or whom have provided assistance in disseminating information regarding opportunities on the Project and future recruitment efforts. Although this listing includes organizations from diverse areas of the region and diverse constituencies, MGM National Harbor's efforts were focused on providing opportunities for residents of Prince George's County and Prince George's County Businesses.

Minority Neutral Organizations

American Council of Engineering Companies
American Subcontractors Association
Associate Builders & Contractors Baltimore Chapter
Associated Builders and Contractors Metro Washington Chapter
Associated Builders & Contractors Chesapeake Chapter
Associated Builders and Contractors Cumberland Valley Chapter
Baltimore Development Corporation
Eastern Shore Building Industry Association
Economic Development Training Institute
Maryland Associated General Contractors
Maryland Small Business & Technology Center
Maryland Transportation Builders Association
Prince George's Financial Services Corp.
Silver Spring Innovation Center
Technology Alliance, LLC
Tech Council of Maryland
Welcome BRAC

Maryland Chambers of Commerce

Aberdeen Maryland Chamber of Commerce
African American Business Council of Montgomery County
Alleghany County Chamber of Commerce
Annapolis & Anne Arundel County Chamber of Commerce, Inc.
Asian Pacific American Chamber of Commerce

Baltimore City Chamber of Commerce
Baltimore County Chamber of Commerce
Baltimore Hispanic Chamber of Commerce
Baltimore/Washington Corridor Chamber of Commerce
Berlin, Maryland Chamber of Commerce
Black Chamber of Commerce Anne Arundel County
Calvert County Chamber of Commerce
Caribbean-American Chamber of Commerce and Industry for the Greater Washington Network
Caroline County Chamber of Commerce
Carroll County Chamber of Commerce
Cecil County Chamber of Commerce
Charles County Chamber of Commerce
Chesapeake Gateway Chamber of Commerce
Crisfield Chamber of Commerce
Dorchester Chamber of Commerce
Dundalk Chamber of Commerce
Frederick County African American Chamber of Commerce
Frederick County Chamber of Commerce
Gaithersburg-Germantown Chamber of Commerce
Garrett County Chamber of Commerce
Greater Baltimore Black Chamber of Commerce
Greater Baltimore Committee
Greater Bethesda-Chevy Chase Chamber of Commerce
Greater Bowie Chamber of Commerce
Greater Catonsville Chamber of Commerce
Greater Crofton Chamber of Commerce
Greater Ocean City Chamber of Commerce
Greater Prince George's Business Roundtable
Greater Severna Park Chamber of Commerce
Greater Silver Spring Chamber of Commerce
Greater Washington Board of Trade
Greater Washington Hispanic Chamber of Commerce
Hagerstown-Washington County Chamber of Commerce
Harford County Chamber of Commerce

Havre De Grace Chamber of Commerce
Hispanic Chamber of Commerce - Montgomery County
Howard County Chamber of Commerce
Hunt Valley Business Forum
Kent County Chamber of Commerce
Maryland Chamber of Commerce
Maryland Hispanic Chamber of Commerce
Mid-Atlantic Hispanic Chamber of Commerce
Montgomery County Chamber of Commerce
Northern Anne Arundel County Chamber of Commerce
Ocean Pines Area Chamber of Commerce
Olney Chamber of Commerce
Pikesville Chamber of Commerce
Pocomoke Area Chamber of Commerce
Potomac Chamber of Commerce
Prince George's Chamber of Commerce
Queen Anne's County Chamber of Commerce
Reisterstown-Owings Mills-Glyndon Chamber of Commerce
Rockville Chamber of Commerce
Salvadoran American Chamber of Commerce
Salisbury Area Chamber of Commerce
Southern Anne Arundel County Chamber of Commerce
Southern Maryland Black Chamber of Commerce
St. Mary's County Chamber of Commerce
Taneytown Chamber of Commerce
Talbot County Chamber of Commerce
Towson Chamber of Commerce
U.S. Black Chamber of Commerce
U.S. Pan Asian American Chamber of Commerce
West County Chamber of Commerce
Wheaton Kensington Chamber of Commerce

Minority Organizations

American Minority Contractors & Businesses Association
Baltimore American Indian Center
Calvert County Minority Business Alliance
Greater Baltimore Committee
Korean Minority Business Enterprise Association, Inc. (KOBÉ)
Maryland Washington Minority Contractors Association
Maryland Works
Capital Region Minority Supplier Development Council
Merge Business Development Systems, Inc.
Minority Building Industry Association
Minority Business Advocacy Council of Charles County
National Association of Minority Contractors
National Association of Women Business Owners - Baltimore Region
National Coalition for Asian Pacific American Community Development
National Association of Women in Construction
Southern Maryland Economic Development Association
Maryland Black Contractors Association
Maryland Minority Contractors Association
Economic Development and Training Institute
Maryland Washington Minority Companies Association
Prince George's Contractor's Association
Women Business Owners of Montgomery County
Women Business Owners of Prince George's County
Women Entrepreneurs of Baltimore, Inc.
Women Presidents' Educational Organization (WPEO)