

Prince George's County Office of Central Services

Driving Opportunities & Growth For Small & Minority Businesses

About The Office of Central Services

- ❖ Maintains reliable mobility and transportation **(Fleet Management)**
- ❖ Provides clean, safe and fully operable buildings **(Facilities Operations & Management)**
- ❖ Delivers centralized procurement of goods, services, and construction **(Contract Administration & Procurement)**
- ❖ Provides inventory management, printing services, and internal mail processing **(General Services)**
- ❖ Modernizes, expands and improves building infrastructure **(Capital Construction)**
- ❖ Acquires, disposes, and leases real property **(Real Estate/Land Acquisition)**
- ❖ Spurs local economic development via advocacy and investment in County-based businesses **(Supplier Development & Diversity)**

Office of Central Services – By The Numbers (FY2022)

3.9 Million Square Feet of Real Estate Surplused and/or Disposed

4 Million Square Feet of Facilities Under Management

2.8 Million Pieces of Mailed Processed

3,300 Fleet Vehicles Serviced and Maintained

\$460 Million Procurement Spend For Goods and Services

\$500 Million Capital Improvements Under Management

900+ County-Based Businesses Certified

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COMPLETED DISPARITY STUDY

UTILIZATION AND AVAILABILITY STUDY

In December 2019, the Prince George's County Office of Central Services completed a Utilization and Availability Study, also known as a "Disparity Study". The Disparity Study covered a period from July 1, 2010, through June 30, 2018 (FY2010 – FY2018).

*OCS partnered with County Council to develop CB-101-2022 "Expanding Equity in Local Procurement Opportunities", aimed at addressing report findings.



DEPLOYED NEW ON-LINE CERTIFICATION AND COMPLIANCE SYSTEM

TO BEGIN THE CERTIFICATION PROCESS:



New Web-based System designed to make online registration, certification and vendor profile management simple and efficient for minority businesses.

Launched 2019

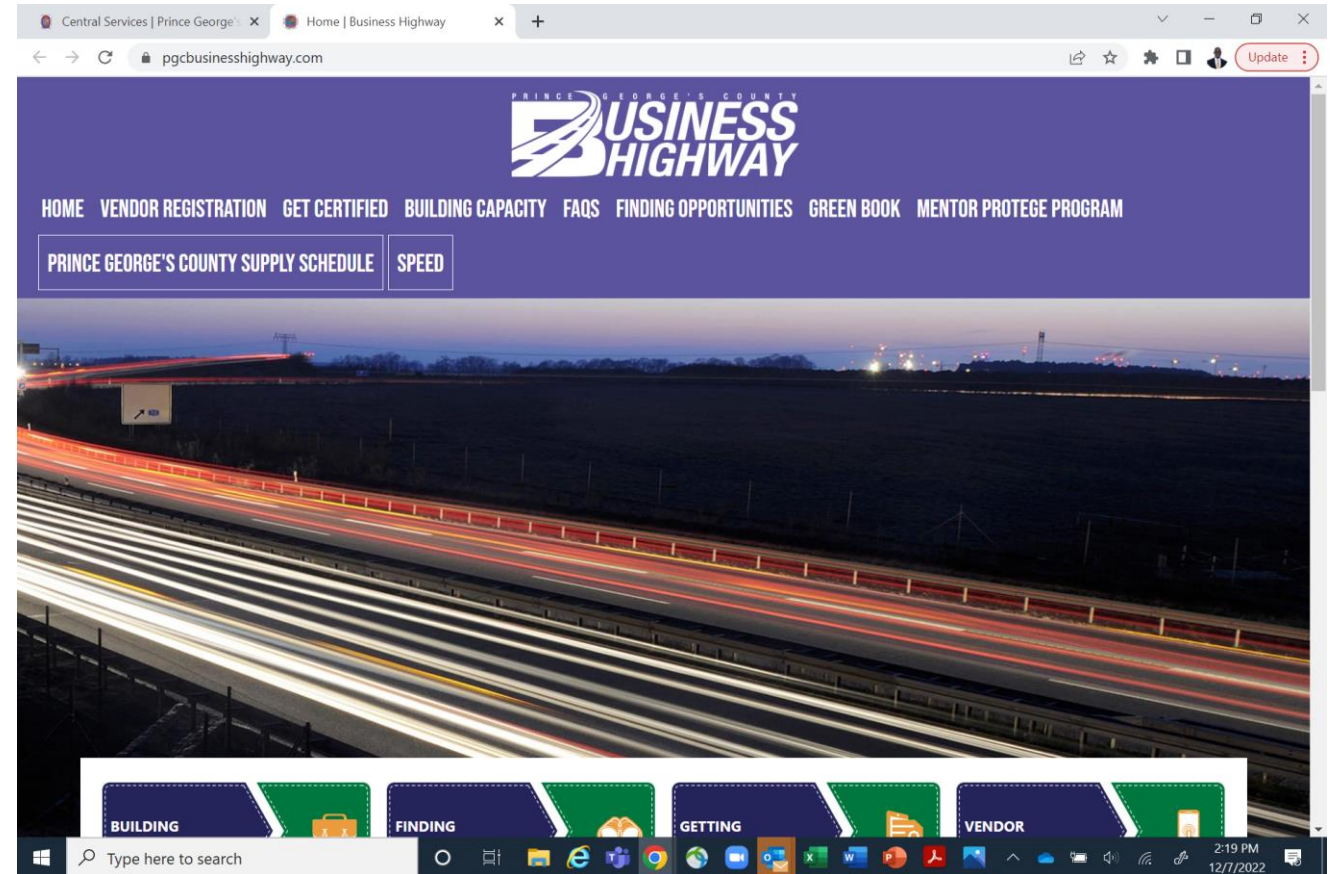


CREATED DIGITAL ONE-STOP INFORMATION PORTAL



New Digital, Interactive One-Stop Portal that eliminates “piece-mill information” across multiple areas about the County procurement process and opportunities.

Launched: 2020

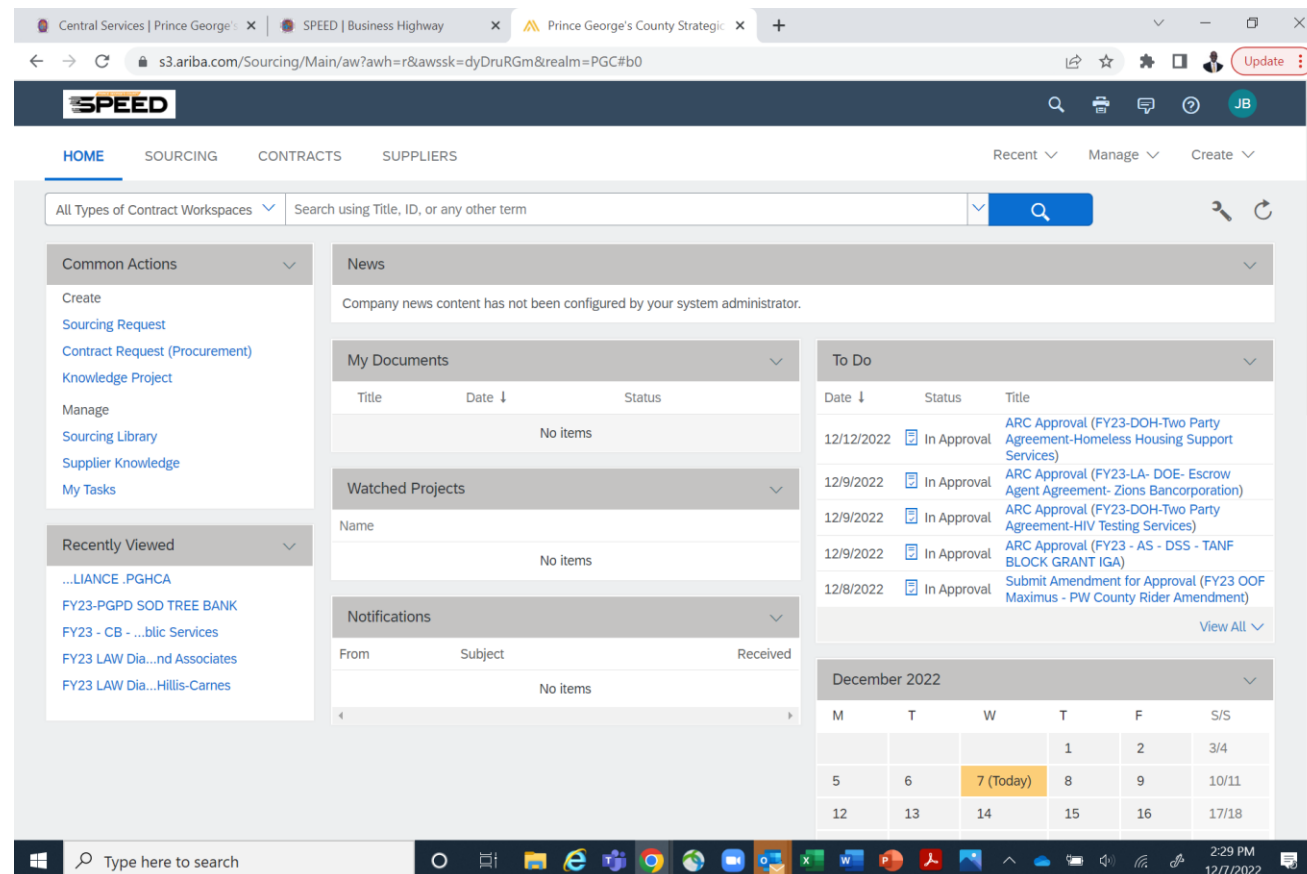


IMPLEMENTED NEW ELECTRONIC PROCUREMENT SYSTEM

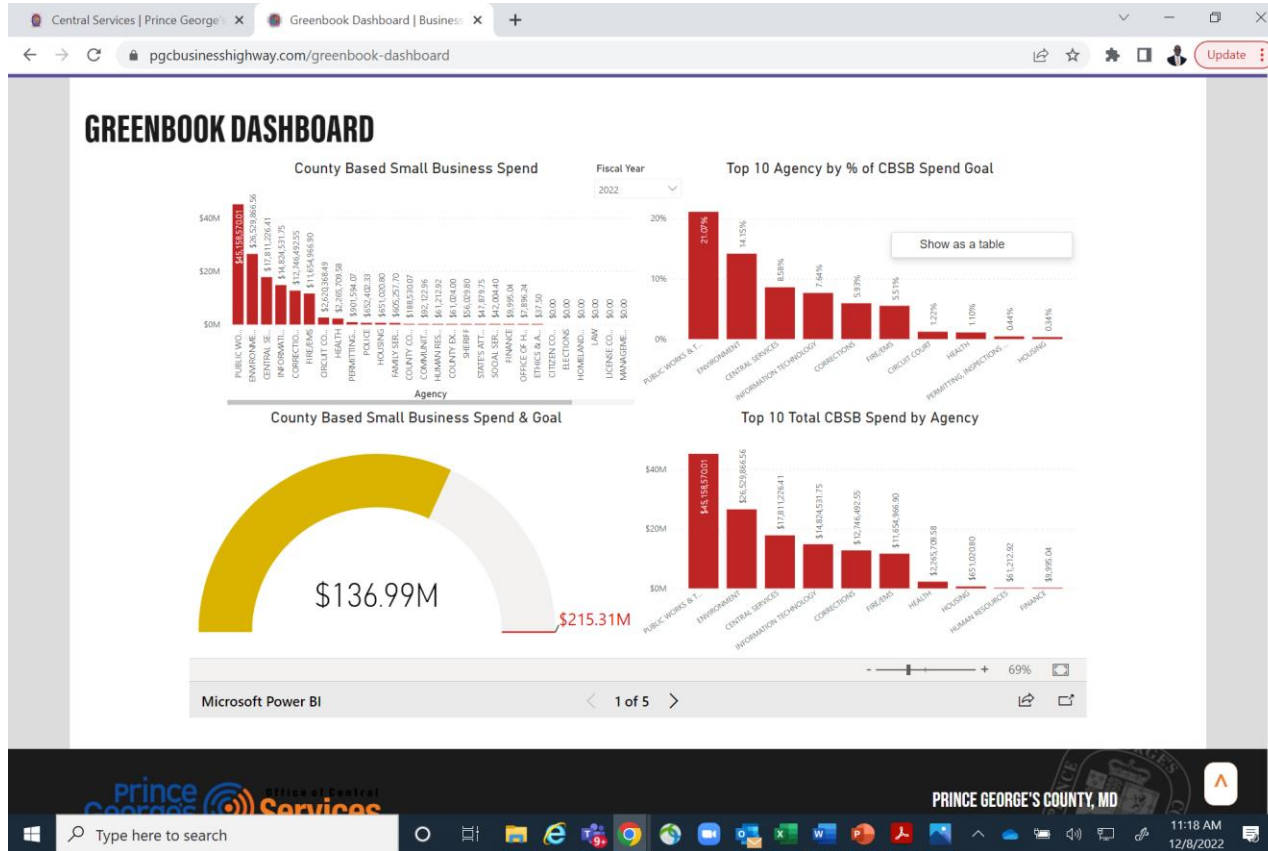
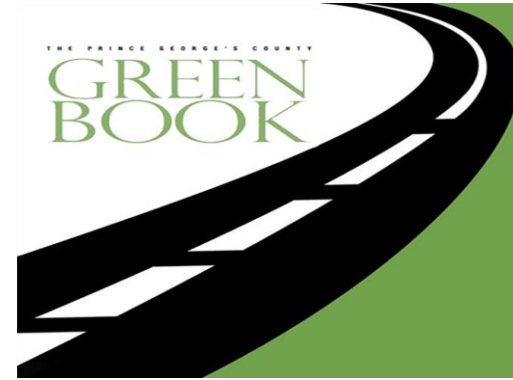


New Electronic Procurement System providing a digitized, transparent platform for the entire procurement process from solicitation issuance to receipt/evaluation of bids to award and administration

Launched: 2020



LAUNCHED NEW DIGITAL PLATFORM FOR PROCUREMENT OPPORTUNITIES



New Interactive Business-To-Government Digital Platform exclusive to County-Based Small Businesses and County-Based Minority Business Enterprises with the purpose of connecting them to millions of dollars in procurement opportunities within Prince George's County Government.

Launched: 2020/2021

ESTABLISHED NEW MENTOR-PROTÉGÉ PROGRAM



New County-wide Mentor-Protégé Program aim to build financial, technical and overall performance capacity of our small and minority businesses through long-term formal relationships with generally large successful businesses.

Launched: 2021



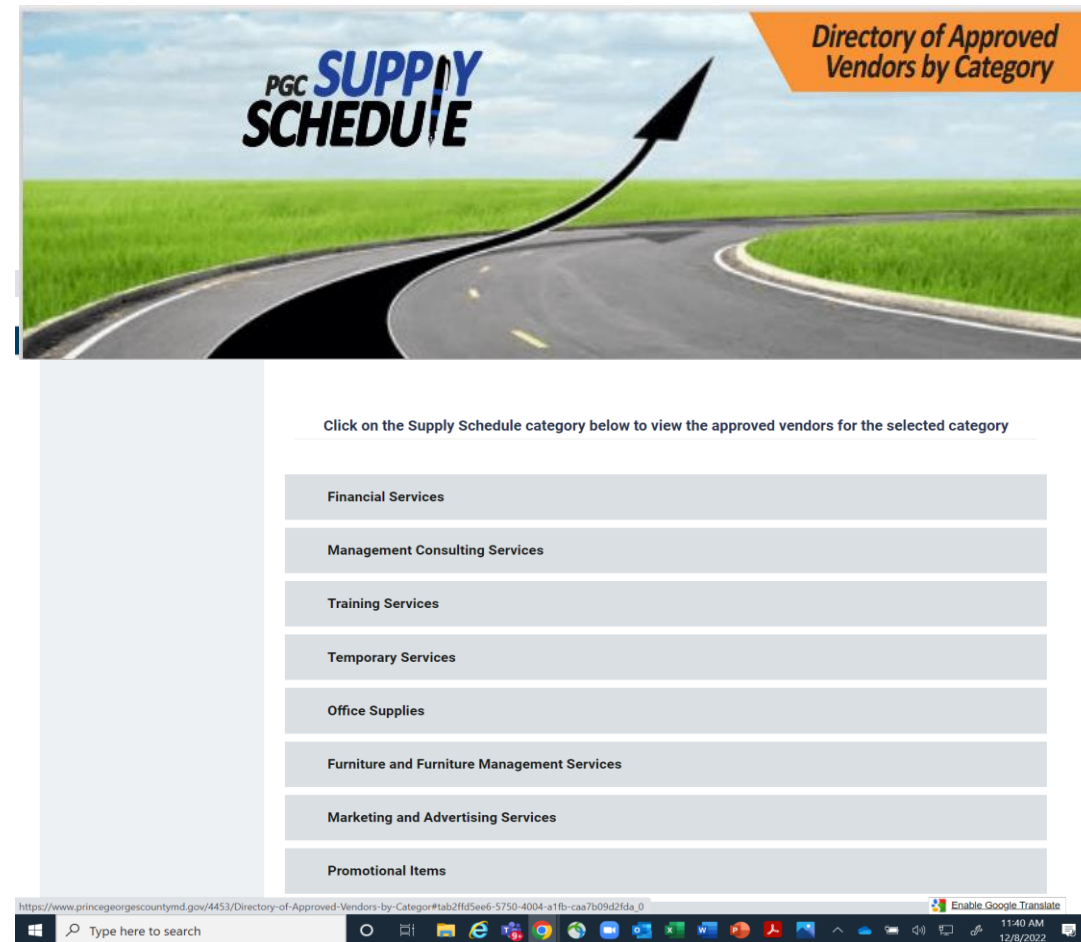
Angela D. Alsobrooks
County Executive

DEVELOPED NEW SUPPLY SCHEDULE PROGRAM



New County-wide Procurement Tool that will expand the availability of small and minority businesses through the creation of “GSA- like” Schedules for the provisioning of hundreds of goods and services, exclusively by Prince George’s County small and minority businesses at the “Prime Contracting Level”.

Launched: 2022



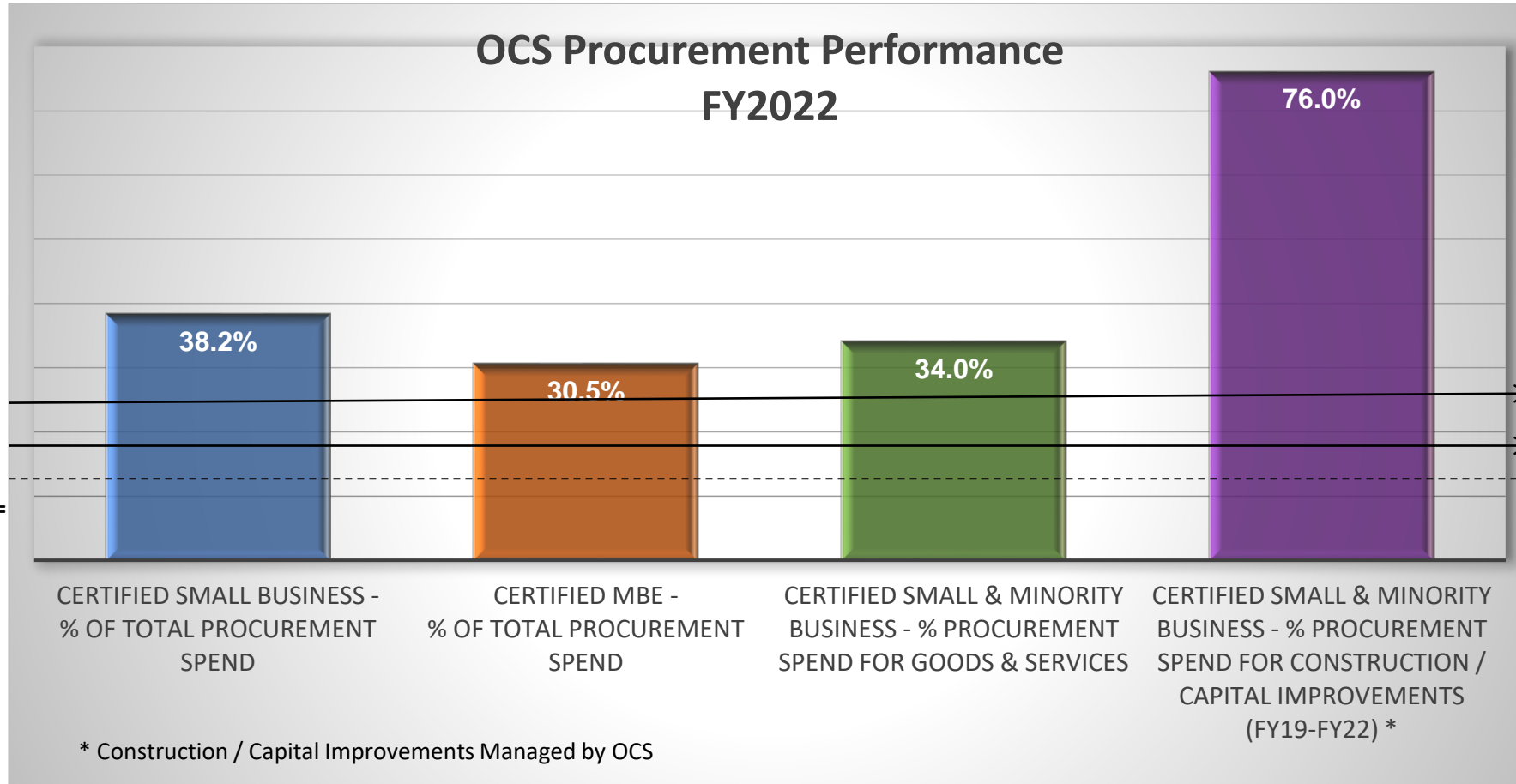
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PROCUREMENT PERFORMANCE

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OCS Procurement Performance
FY2022

Prior Administration
Small & MBE Spend =
13% - 15%



County Small Business
Goal = 30%

County MBE Goal = 20%

THANK YOU

Jonathan R. Butler
Director
Office of Central Services



Angela D. Alsobrooks
County Executive