

# MGM NATIONAL HARBOR PRINCE GEORGE'S COUNTY COMMUNITY BENEFITS AGREEMENT (CBA) REPORT #4



The Compliance report is in response to the Community Benefits Agreement between Prince George's County and MGM National Harbor.

CBA Quarterly Report reflects January 2014 through December 2015 information.

This report #4 is for the mutual and exclusive benefit of MGM National Harbor and Prince George's County; no third party shall claim right or entitlement under this Report.

Date Submitted: January 15, 2016





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## Construction is on target for new casino resort to open in second half of 2016



## Project Status as of December 2015



2014-April 2015	June 2015	September 2015	December 2015
	<p><b>Ten tower cranes installed and working on site</b></p> <p>32% of total labor hours performed by Prince George's County residents</p> <p>31% MBE participation</p>	<p><b>5,000-space parking garage completed</b></p> <p>First levels of the 308-key, 24-story hotel tower are built. Structural steel frame of the 3,000-seat theater in progress</p>	<p><b>Casino roof nearly complete</b></p> <p>37% of total labor hours performed by Prince George's County residents</p> <p>34% MBE participation</p>
<p><b>Over 1,000 construction workers hired</b></p> <p>More than 500 are Prince George's County residents</p>			<p><b>More than 110 contracts awarded to MBEs</b></p> <p>More than \$116 million paid to MBE Certified Companies</p>

## Commitment to diversity and inclusion



## Executive Summary

Article XIX of the Maryland Constitution and the 2012 County Referendum provided for the establishment and licensing of a gaming facility in Prince George's County, Maryland. In accordance with its statutory requirements MGM National Harbor has entered into a Community Benefits Agreement (CBA) with Prince George's County (the "County").

MGM National Harbor is pleased to provide to the County this 4<sup>th</sup> report of its progress on the construction and supplier diversity program.

These results reflect the historic commitment to diversity and inclusion that are cornerstones of the corporate mission of MGM Resorts International. More than one year into this project, this report highlights the progress already made, including:

- \$116.7 million has been paid to MBE Certified Companies;
- 111 MBEs have been awarded contracts for work in the Construction phase;
- \$69.5 million has been paid to Prince George's County Local Business Enterprises (LBE);
- 62 Prince George's County LBEs have been awarded contracts; and
- Over 800 Prince George's County residents registered into the Maryland Workforce Exchange through the Community Resource Center, which will provide registrants with access to jobs on the MGM project and access to additional jobs across the entire state of Maryland.

## MBE Definitions as described in the Community Benefits Agreement



## Glossary

The definitions used in this report that are also included in Sections 10-308 and 10-309 of Subtitle 10 of the County Code are included for reference only. Capitalized terms and phrases used in this report but not defined shall have the same meaning as attributed to those same terms and phrases in their controlling Maryland Statutes, Regulations and/or the Community Benefit Agreement.

**“CBB”** means “County Based Business,” which is a business whose principal place of operation, as determined by the Prince George’s County Office of Central Services, is located within the County (including, without limitation, any CMBE).

**“CLB”** means “County Located Business,” which, subject to verification by the Prince George’s County Office of Central Services, is a business that:

- (a) has a County Office or pays applicable County property taxes; and
- (b) either has:
  - 1. at least five (5) FTE employees in the County Office for the full duration of the County Office’s lease; or
  - 2. at least three (3) FTE employees in the County Office, with at least two (2) of the FTE employees being County Residents, for the minimum required duration of the County Office’s lease (as specified in the definition for County Office); or
  - 3. at least three (3) FTE employees in the County Office, if such business has an ownership interest in the building.

**“CMBE”** means County Based Minority Business Enterprise,” which is an MBE whose principal place of operation, as determined by the Prince George’s County Office of Central Services, is located within the County.

**“LBE”** means “Local Business Enterprise,” which is a CBB or CLB (including, without limitation, any CMBE).

**“MBE”** means “Minority Business Enterprise,” which is any entity or business that is at least fifty-one percent (51%) owned and controlled by one (1) or more Minority Individuals (or, in the case of any publicly-owned corporation, at least fifty-one percent (51%) of the stock of which is owned by one (1) or more Minority Individuals) and is managed or operated on a daily basis by one (1) of such individuals, and either:

- (a) is certified by one of the following authorized third party organizations:(i) MDOT, (ii) Maryland/District of Columbia Minority Supplier Development Council, (iii) Washington Metropolitan Area Transit Authority, (iv) Business Enterprise National Council, or (v) Women Business Enterprise National Council; or
- (b) is certified by the Prince George’s County Office of Central Services as a Minority Business Enterprise.

**“MDOT”** means the Maryland Department of Transportation.

**“PGCMBE”** means “Prince George’s County Minority Business Enterprise”, which is an MBE certified by the Prince Georges County Office of Central Services as a Minority Business Enterprise.

## Meeting local business utilization and minority employment goals



## Methodology

This Report constitutes MGM National Harbor's compliance with its obligation in accordance with Section 6.1 of the CBA to submit a Quarterly Compliance Report ("The Report") to the Compliance Manager. The Report encompasses business activity and employment activity from October 1, 2015 through December 31, 2015.

All data and statistical analysis included in this report has been computed in accordance with the requirements agreed to in the CBA and the Compliance Plan adopted thereunder. All definitions included in the CBA, unless specifically defined within this report, are incorporated as if they had been set forth herein. This report was generated based upon the following methodology regarding the modes and means of data collection and calculation of results.

In accordance with Section 6.1 of the CBA, the actual calculation of the percentage of expenditure with Certified Business Entities<sup>1</sup> shall be based on the availability of such Certified Business Entities to engage in the type of work to be conducted by MGM National Harbor. MGM National Harbor's calculations shall take into consideration the availability of Certified Business Entities who are able to provide goods and services of the type required by MGM National Harbor. The data required with regard to Business Enterprise Utilization and with regard to Construction Business Opportunities has been verified in accordance with MGM National Harbor established policies inclusive of: (i) vendor background checks; (ii) confirm regulatory compliance with the requirements of the Maryland Lotteries Gaming Commission requirements; (iii) verify work performed by reviewing certified payroll and payment application approval certificates (vi) vendor office and field visits; and (v) review of key documents (e.g. lien waivers, invoices, and evidence of payment).

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<sup>1</sup> For the purposes of completeness and accuracy, companies were requested to self-certify as County Located Businesses (CLB) and included in this report.

The specific statistical data and analysis included in this Report may include sub-processes and or combinations of data resulting from the methods described herein.

All efforts described herein are based on MGM National Harbor's Best Efforts as follows:

- The Report includes all expenditures which comprise the Total Construction Purchase Value as described in Section 1.39 of the CBA.
- This Report accounts for all reportable expenditures with respect to County Based Business (CBB) Participation, County Located Business (CLB) Participation, County Based Minority Business Enterprise (CMBE) Participation, Local Business Enterprise (LBE) Participation, and Minority Business Enterprise (MBE) Participation in Construction related Business Opportunities as compared and contrasted with MGM National Harbor's Total Construction Purchase Value as applicable using Generally Accepted Accounting Principles (GAAP) procedures.
- The Report tracks all jobs held by Minority Individuals who are members of groups included in Subsection 1.28 (a) through (i) of the CBA as compared with MGM National Harbor's overall Construction-related Employment.
- This report also provides summary documentation of MGM National Harbor's Best Efforts to achieve its Business Utilization and Employment Goals, including, but not limited to, its Employment Outreach and Recruitment Efforts.
- There have been no allegations of Non-Payment reported to MGM National Harbor by any Certified Business Entity for the reporting period encompassed by this Report.

## Summary Tables

**Table 1. Percentage of Cumulative Payment Summary Report  
(January 1, 2014 – December 31, 2015)**

CONTRACTING CONSTRUCTION <sup>a</sup>					
		No. of Companies <sup>b</sup>	Payments	Actual (%)	Goal (%)
<b>Total Net Construction Purchase Value <sup>c</sup></b>			\$341,687,102.91		
<b>1. MBE <sup>d</sup></b>		111	\$116,695,525.15	<b>34%</b>	<b>30%</b>
<b>2. LBE</b>		62	\$69,520,701.62	<b>20%</b>	<b>16%</b>
<b>2.1 CMBE</b>		41	\$36,335,546.08	<b>11%</b>	<b>12%</b>
<b>2.2 CBB <sup>e</sup></b>		55	\$62,881,182.30	<b>18%</b>	<b>8%</b>
<b>2.3 CLB</b>		56	\$68,173,188.22	<b>20%</b>	-

<sup>a</sup>Payment amounts and percentage information is derived from monthly Payment Summary Reports received from certified companies.

<sup>b</sup>Number of companies is derived from Forms D6 received from certified companies.

<sup>c</sup>Total Net Construction Purchase Value calculated as set forth in the Community Benefits Agreement – Article 1, Section 1.5 and Section 1.39, with deducted exclusions which are listed in Table 4.

<sup>d</sup>The MBE percentage is cumulative of MBE payments from both, year 2014 reporting period and 2015 from January through December.

<sup>e</sup>The CBB Goal is calculated as an aspirational goal of 50% of the LBE participation goal pursuant to Section 2.2(a) of the CBA.

**Table 2. Quarterly Payments Summary Report  
(October 1, 2015 – December 31, 2015)**

CONTRACTING CONSTRUCTION <sup>a</sup>					
		No. of Companies <sup>b</sup>	Payments	Actual (%)	Goal (%)
<b>Quarterly Net Construction Purchase Value <sup>c</sup></b>			\$77,885,977.51		
<b>3. MBE <sup>d</sup></b>		+17	\$27,979,758.96	<b>36%</b>	<b>30%</b>
<b>4. LBE</b>		+17	\$23,995,708.85	<b>31%</b>	<b>16%</b>
<b>2.1 CMBE</b>		+9	\$8,414,809.70	<b>11%</b>	<b>12%</b>
<b>2.2 CBB <sup>e</sup></b>		+16	\$21,232,060.25	<b>27%</b>	<b>8%</b>
<b>2.3 CLB</b>		+13	\$24,584,887.22	<b>32%</b>	-

MGM National Harbor CBA Quarterly Report #4 for the Period of October-December 2015

<sup>a</sup> Payment amounts and percentage information is derived from monthly Payment Summary Reports received from certified companies.

<sup>b</sup> Number of additional companies during the 4<sup>th</sup> quarter 2015 is derived from Forms D6 received from certified companies.

<sup>c</sup> Quarterly Net Construction Purchase Value calculated as set forth in the Community Benefits Agreement – Article 1, Section 1.5 and Section 1.39, with deducted exclusions which are listed in Table 4.

<sup>d</sup> The MBE percentage is quarterly of MBE payments from October 2015 through December 2015.

<sup>e</sup> The CBB Goal is calculated as an aspirational goal of 50% of the LBE participation goal pursuant to Section 2.2(a) of the CBA.

**Table 3. Labor Hours Summary Report (January 1, 2014 – December 31, 2015)**

EMPLOYMENT CONSTRUCTION				
Labor Hours Breakdown	Total Hours	Actual Hours (%)	CBA Goal (%)	MGM Aspiration Goal (%)
<b>PGC Residents</b>	<b>504,506</b>	<b>37%</b>	<b>20%</b>	<b>30%</b>
<b>TOTAL LABOR HOURS</b>	<b>1,359,451</b>			

\*This report demonstrates all direct site construction labor hours from January 1, 2014 through December 31, 2015.

**Now averaging  
about 1,000  
contractors/day,  
to about 1,500 in  
Spring 2016**



## I. Construction Contracting

During the 4 quarters of the 2015 reporting period, MGM National Harbor used the following Best Efforts to recruit local and minority owned businesses in compliance with Article III of the Community Benefits Agreement. The Best Efforts included herein are supported and supplemented by the items included in Section II of this Report<sup>2</sup>. As part of its ongoing Best Efforts, MGM National Harbor:

- a) Regularly accessed the following resources as part of its outreach efforts and bidding process:
  - i. Prince George's County Supplier Development and Diversity (SDDD) Supplier Directories
    - MBE Supplier Directory
    - County-based Supplier Directory
  - ii. MDOT Directory of Certified MBE, DBE, SBE, and ACDBE Firms
  - iii. MGM National Harbor Database
  - iv. MGM Resorts International Centralized Supplier Diversity Database
- b) Regularly invited local MBE professionals, contractors, subcontractors, suppliers and vendors to attend in-person MGM National Harbor outreach sessions. MGM National Harbor determined invitees for sessions by utilizing the MDOT and the County MBE Databases<sup>3</sup>. In addition, MGM National Harbor requested that the State (GOMA and the MLGCC), County, Community Organizations and trade associations notify their interested parties in the specific trades about outreach sessions.

<sup>2</sup> Supporting records and documentation of each example of best efforts have been maintained by MGM and its Prime General Contractor, subcontractors, and consultants. Supporting documentation is available for review according to the terms of the CBA.

<sup>3</sup> MGM has requested that the County provide an easily searchable version of its database that includes NAICS codes for MGM and its contractor to utilize in independent identification of bid opportunities for MBEs.

- c) Contacted and encouraged bona fide and qualified MBE professionals, contractors, subcontractors, supplier, and vendors to compete for project opportunities. MGM National Harbor notifies prequalified vendors of upcoming opportunities via targeted email notifications.
- d) Independently engaged community organizations, trade associations, institutions and other stakeholders to gather their input through community outreach and information programs, and facilitated public meetings.
- e) MGM National Harbor continued to track and notify Prince George's County Certified MBEs of pending expiration of their certifications with reminders to complete the renewal process.
- f) MGM National Harbor continued to monitor and make contacts with existing MDOT certified companies to obtain their Prince George's County certification.
- g) MGM National Harbor has directed its Prime General Contractor and subcontractors to provide consideration of LBE/MBE/CMBE/CLBs in all "make-or-buy" decisions.
- h) MGM National Harbor continued to work closely with its Prime General Contractor to arrange solicitations, time for the preparation of bids, quantities, specification, and delivery schedules so as to facilitate the participation of LBE/MBE/CMBE/CLBs.
- i) MGM National Harbor continued to maintain records showing (i) procedures adopted, including the establishment of a source list of LBE/MBE/CMBE/CLBs, and (ii) awards to LBE/MBE/CMBE/CLBs.
- j) MGM National Harbor continued to promote the segmentation of unbundling of work and/or creation of Joint Ventures or other methods of job-sharing so as to maximize the opportunity for LBE/MBE/CMBEs to participate in project work, etc.
- k) MGM National Harbor continued to direct its Prime General Contractor and its Subcontractors to use LBE/MBE/CMBE/CLBs to bid preferences in the award of contracts.
- l) MGM National Harbor actively sought and utilized information regarding past performance with respect to achieving diversity goals when considering the selection of a General Contractor, its subcontractors or other direct engaged contractors.
- m) MGM National Harbor required its Prime Contractor to provide information on bonding and financial assistance in all outreach sessions.

Since breaking ground in 2014, more than 500,000 labor hours have been performed by Prince George's County resident men and women at work day and night making progress toward the completion of nearly 5,000-space parking garage, 24-story hotel tower, 3,000-seat theater, 125,000-square-foot casino floor, 12 restaurants and bars, 18,000 square feet of branded retail, 27,000 square feet of meeting and convention space, and a spa/salon. The casino resort is set to open in the second half of 2016 with the objective to begin hiring 3,600 employees in more than 100 job classifications beginning in the first quarter of 2016.



From left: Ms. Suzette Meade, Vice President, Regional Communications (MGM National Harbor), Eric Coates, Safety Manager for the construction site (MGM National Harbor) and Mr. Malick Husser of R&R Partners, a marketing firm focused on diversity marketing, corporate social responsibility and workforce strategy for MGM National Harbor.



*Ms. Phyllis James, Executive Vice President/Chief Diversity Officer (MGM Resorts International), with a group of women from Schuster Concrete Construction, which provides more than 1,000 workers on the construction site of MGM National Harbor.*

***MGM National Harbor is working with the people who represent the best of the region's talented and skilled workforce, building on the diversity that makes a community strong.***

**Table 4. Exclusions (October 1, 2015 – December 31, 2015)**

EXCLUSION SUMMARY REPORT <sup>a</sup>		
Exclusion Code Per CBA Section 1.39	Description	Exclusion Amount
i	Data Processing Systems and Equipment	\$0.00
i	Network Systems and Equipment	\$0.00
i	Telecommunications Systems and Equipment	\$0.00
i	Security related systems and equipment and other related items	\$0.00
ii	Furniture and Fixtures	\$3,208,391.72
iii	Utilities	\$331,792.24
iv	Funds expended in an emergency	\$0.00
v a.	Gaming equipment, gaming software, gaming IT infrastructure, and such other related items	\$0.00
v b.	Structural steel, escalators, elevators, and other such related items	\$23,252,045.23
vi	State required internment of impacted soils <sup>b</sup>	\$9,216.00
vi	Payments to government <sup>c</sup>	\$3,000.00
vi	Insurance Premiums (excluding Broker Commissions) <sup>d</sup>	\$167,340.16
vi	Licensee only - Employee Wages, Benefits, Expense Reimbursement	\$30,065.46
	<b>Subtotal</b>	<b>\$27,001,850.81</b>
	<b>Total Exclusions Previously Reported (2014-September 2015)</b>	<b>\$63,947,056.49</b>
	<b>Total</b>	<b>\$90,948,907.30</b>

<sup>a</sup> Supporting documentation for each of the Exclusions is available for review pursuant to the CBA.

<sup>b</sup> MGM National Harbor experienced issues with petroleum impacted soil which was unexpected at the Project site and which MGM National Harbor was required by the State to dispose of with a licensed impacted soil disposal facility in 2014. MGM National Harbor made a diligent search of the available facilities located within commercially reasonable proximity of the Project site and determined that there are no licensed facilities that are certified MBEs. Thus, pursuant to section 1.39(vi) of the CBA, MGM National Harbor excluded the actual costs of disposing of the impacted soil at the approved disposal sites.

<sup>c</sup> Payments to Government includes items for County and State required permitting and licenses as well as taxes and fees paid directly to the County and State.

<sup>d</sup> This exclusion does not include any amounts paid to brokers. Only amounts paid in actual premiums required to underwrite the project have been excluded. The long-term financial risk associated with underwriting the Project prevents most large publicly traded insurance companies from consideration. No MBEs, CMBEs or LBEs underwrite construction projects of MGM National Harbor's size and scale. Insurance companies engaged in OCIPs, project professional, and environmental coverage are required to have: minimum financial ratings of A- from a major recognized rating agency, and class size VII with a Policyholders' Surplus of USD \$50M or greater.

## 100% passing rate at the MGM National Harbor Hospitality Express Training Course



## II. Employment Outreach / Recruitment Efforts

MGM National Harbor and its contractors have demonstrated Best Efforts to achieve the County Resident hiring goals per the Community Benefits Agreement.

### **Making the Grade, an inaugural MGM National Harbor Hospitality Express Training course at Prince George's Community College**

Making the Grade, an inaugural MGM National Harbor Hospitality Express Training course at Prince George's Community College reported a 100 percent passing rate for the first cohort. More than 80% of the students were awarded Honors recognition by the American Hotel & Lodging Association. In the final week of the course, students engaged in actual, on-the-job training. Each student successfully met the requirement of completing a mock job opportunity by identifying an employer, who would allow them to put their training to use.

### **MGM National Harbor Career Launch**

MGM National Harbor is moving its Human Resources Team behind the scenes out in the community, engaging and educating their neighbors face-to-face. MGM National Harbor held two well-attended and informative meetings with the Maryland Department of Labor, Licensing and Regulation (DLLR), specifically their Division of Workforce Development and Adult Learning. The attendees left with a better understanding of the MGM National Harbor resort, all of its amenities, and most importantly, the jobs available. During the session, the DLLR group also learned about MGM's approach to hiring and overall workforce strategy. MGM's workforce partners from SkillSmart, which helps candidates to qualify for different job opportunities at MGM National Harbor, gave an overview and demonstration of their web-based career and job skills platform. The Management team works hard to make these meetings a success.

## Community Resource Center registering over 1,400 individuals into the Maryland Workforce Exchange

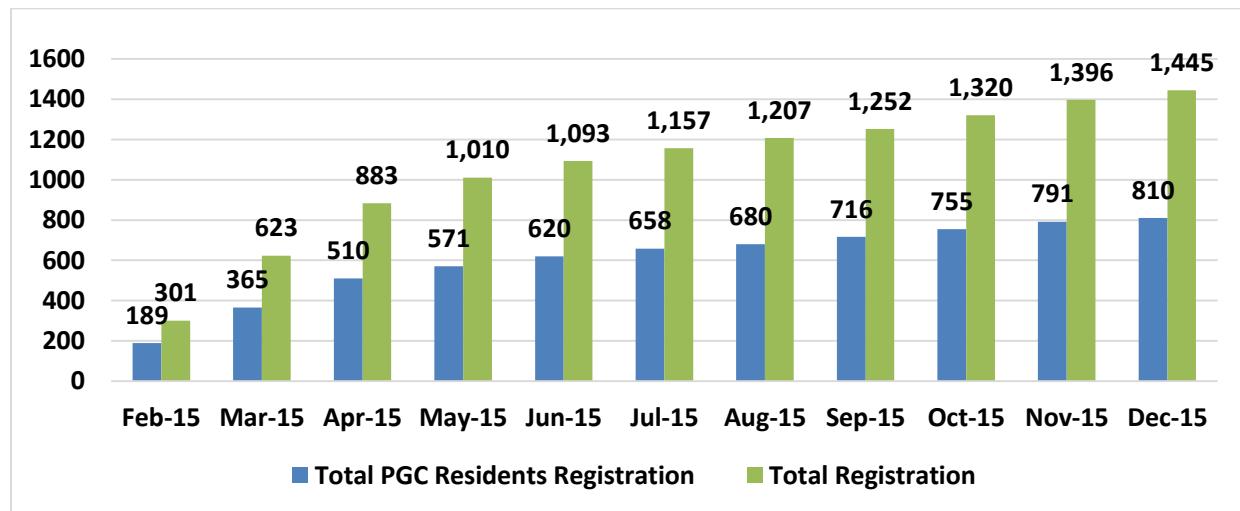


A Community Resource Center (the “Center”), located at the Harborview Hotel (within one mile of the Project) opened on January 28, 2015. The Center is an extension of the Prince George’s County Economic Development Corporation (PGCEDC). The Center was developed by MGM National Harbor, The Whiting-Turner Corporation, and in cooperation with the Unions and stakeholders from Prince George’s County Government associated with workforce development and economic inclusion as a pipeline for construction workers. The Center provides a pathway and convenient location for County residents to assess and learn about opportunities to obtain job readiness skills, and to assist businesses with meeting local hiring requirements in their contracts.

The Center has been instrumental in registering over 1400 applicants into the Maryland Workforce Exchange which will provide registrants with access to jobs on the MGM project and access to additional jobs across the entire state of Maryland:

- As of December 2015, 1445 applicants were registered through the Center
- Of the 1445 applicants, 810 were Prince George’s County residents

**Chart 1. Cumulative Number of Prince George’s County Residents Registered in the Maryland Workforce Exchange (February-December 2015)**



Source: Community Resource Center Monthly Report.

MGM National Harbor has also actively been disseminating information on construction and operations employment via the MGM National Harbor website, through the MGM National Harbor Talent Network Online: <http://www.jobs.net/jobs/mgmnationalharbor/join>, and advertising through other media pursuant to the CBA. The Community Organizations to which MGM National Harbor has provided information regarding outreach sessions and engaged for assisting in recruitment and outreach efforts include the organizations listed in Appendix I.

### **Training and Career Development**

MGM National Harbor has created a robust training program for all businesses that are selected to do work on the project. The onboarding process provides direction and instruction on the specific operations of the Project such as what contract documents are required, what presentation of licenses are required, what insurance is required and how to submit all reporting documents.

Since January 2015, MGM National Harbor also engaged in outreach and recruitment efforts with the following stakeholders:

**Table 5. Community Outreach Events (October 1, 2015 – December 31, 2015)**

<b>Date</b>	<b>Event</b>	<b>Organization</b>
<b>October 2015</b>		
10/02/15	Boozy Bingo Drink the District, Storey Park, 6pm-10pm	Boozy Bingo
10/03/15	Excellence in Christian Music Awards Concert Gala, THEARC Theater, 6pm (Title Sponsor)	THEARC
10/03/15	NAACP 27th Annual Hester V. King Freedom Fund Gala, College Park Marriott Hotel & Conference Center, 5pm (Diamond Sponsor)	National Association for the Advancement of Colored People (NAACP)
10/03/15	Human Rights Campaign Dinner, WDC Convention Center	Human Rights Campaign
10/06/15	US Chamber of Commerce Foundation Corporate Citizen Awards Dinner, Ronald Reagan Building, 5pm- 9:30pm	US Chamber of Commerce Foundation
10/08/15	Congressional Hispanic Caucus Institute Gala, WDC Convention Center, 7pm,-10pm	Congressional Hispanic Caucus Institute
10/08/15	Community Foundation Awards Gala, Oxon Hill Manor, 6pm-9pm (Community Benefactor Sponsor)	The Community Foundation for the National Capital Region
10/13/15	100K Veterans Job Event	Veteran Jobs Mission
10/16/15	Asian American Chamber of Commerce Business Summit & Expo, Fairfax County Gov't Center, 8am-3pm	Asian American Chamber of Commerce

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Date	Event	Organization
10/23-24/15	Marine Corp Marathon Health & Wellness Expo, WDC Convention Center, 9am-7pm	Marine Corp
<b>November 2015</b>		
11/3/15	MGM NH & Whiting- Turner Ribbon Cutting Ceremonies for Donated Smart Boards, at John Hanson Montessori School & Ft. Foote Elementary School	MGM National Harbor
11/5/15	Fight Night at the Washington Hilton, (Heavyweight Sponsor)	MGM National Harbor
11/5/15	Meet & Greet w/NAACP WIN Chair, Barbara Holder	Prince Georges NAACP
11/5/15	Women of Excellence Luncheon – Network 2000 – Guest Speaker Shelia Johnson, Entrepreneur, Philanthropist, Co-Founder BET, WNBA's Washington Mystics – Whiting-Turner Contracting Company – Innovator Partner Major Sponsor	Network 2000
11/7/15	President's Roundtable (PRT) Scholarship Awards Gala, Hilton BWI Airport Hotel	The Presidents Roundtable, Inc.
11/10/15	Asian American Appreciation Reception, Asian American Chamber of Commerce	Asian American Chamber of Commerce
11/13/15	Salute to the Troops Sendoff, Reagan National Airport	MGM Resorts International
11/13/15	NCNW Uncommon Height Gala, Washington Hilton Hotel	NCNW
11/16/15	27th Annual Thurgood Marshall College Fund (TMCF) Awards Gala, "Developing Minds...Developing Dreams"	Thurgood Marshall College Fund (TMCF)
11/16/15	Asian American Networking Event, Asian American Chamber of Commerce	Asian American Chamber of Commerce
11/18/15	Asian American Committee Members Appreciation Potluck, Asian American Chamber of Commerce	Asian American Chamber of Commerce
11/18/15	Greater Prince George's County Business Roundtable at National Harbor	Greater Prince George's County
11/19/15	NAACP Baltimore City Freedom Fund Banquet – Hilton Hotel Baltimore	National Association for the Advancement of Colored People (NAACP)
11/21/15	13th Annual Harvest Feast, Washington Redskins Charitable Foundation	Washington Redskins Charitable Foundation
<b>December 2015</b>		
12/1/15	Virginia Business Leaders Council Presentation, The Campagna Center	Virginia Business Leaders Council
12/2/15	First Ladies Breakfast Hosted by the Washington Nationals, Nationals Park	Washington Nationals

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Date	Event	Organization
12/2/15	Collective Empowerment Group, Inc. – 20 <sup>th</sup> Anniversary Platinum Gala	Collective Empowerment Group
12/3/15	Solutions Series – Washington, DC	
12/8/15	The Path to Greatness Gala, County Executive Rushern L. Baker III	
12/10/15	Multi-Cultural Chambers Holiday Mixer – Fairfax County Economic Development Authority	Fairfax County Economic Development Authority
12/11/15	The Thurgood Marshall Center for Service and Heritage	The Thurgood Marshall Center
12/11/15	Omni Shoreham Hotel Palladian Ballroom, Board of Directors of the Benjamin Banneker Development Corporation and National Studio Partners	Benjamin Banneker Development Corporation and National Studio Partners
12/12/15	Patriots Technology Training Center, Prince George's County Community College	Patriots Technology Training Center
12/12/15	National Harbor Tree Lighting & MGM Toys for Tots Drop-off	MGM National Harbor
12/15/15	Oxon Hill High School Partner Appreciation Breakfast	Oxon Hill High School

MGM National Harbor CBA Quarterly Report #4 for the Period of October-December 2015



National Harbor Tree Lighting & MGM Toys for Tots Drop-off.



Supporting the Ivy City Habitat Project.



Interacting with women working on the MGM National Harbor construction site.



Asian American Outreach Session, Asian American Chamber of Commerce.



Supporting Back to school night at Ft. Foote Elementary School.



Supporting Scholarship Fund at Prince George's County Community College.

## Appendix I. List of Community Organizations

**This section identifies a broad listing of the organizations which MGM National Harbor contacted or whom have provided assistance in disseminating information regarding opportunities on the Project and future recruitment efforts. Although this listing includes organizations from diverse areas of the region and diverse constituencies, MGM National Harbor's efforts were focused on providing opportunities for residents of Prince George's County and Prince George's County Businesses.**

### **Minority Neutral Organizations**

American Council of Engineering Companies  
American Subcontractors Association  
Associate Builders & Contractors Baltimore Chapter  
Associated Builders and Contractors Metro Washington Chapter  
Associated Builders & Contractors Chesapeake Chapter  
Associated Builders and Contractors Cumberland Valley Chapter  
Baltimore Development Corporation  
Eastern Shore Building Industry Association  
Economic Development Training Institute  
Maryland Associated General Contractors  
Maryland Small Business & Technology Center  
Maryland Transportation Builders Association  
Prince George's Financial Services Corp.  
Silver Spring Innovation Center  
Technology Alliance, LLC  
Tech Council of Maryland  
Welcome BRAC

### **Maryland Chambers of Commerce**

Aberdeen Maryland Chamber of Commerce  
African American Business Council of Montgomery County  
Alleghany County Chamber of Commerce  
Annapolis & Anne Arundel County Chamber of Commerce, Inc.  
Asian Pacific American Chamber of Commerce

Baltimore City Chamber of Commerce  
Baltimore County Chamber of Commerce  
Baltimore Hispanic Chamber of Commerce  
Baltimore/Washington Corridor Chamber of Commerce  
Berlin, Maryland Chamber of Commerce  
Black Chamber of Commerce Anne Arundel County  
Calvert County Chamber of Commerce  
Caribbean-American Chamber of Commerce and Industry for the Greater Washington Network  
Caroline County Chamber of Commerce  
Carroll County Chamber of Commerce  
Cecil County Chamber of Commerce  
Charles County Chamber of Commerce  
Chesapeake Gateway Chamber of Commerce  
Crisfield Chamber of Commerce  
Dorchester Chamber of Commerce  
Dundalk Chamber of Commerce  
Frederick County African American Chamber of Commerce  
Frederick County Chamber of Commerce  
Gaithersburg-Germantown Chamber of Commerce  
Garrett County Chamber of Commerce  
Greater Baltimore Black Chamber of Commerce  
Greater Baltimore Committee  
Greater Bethesda-Chevy Chase Chamber of Commerce  
Greater Bowie Chamber of Commerce  
Greater Catonsville Chamber of Commerce  
Greater Crofton Chamber of Commerce  
Greater Ocean City Chamber of Commerce  
Greater Prince George's Business Roundtable  
Greater Severna Park Chamber of Commerce  
Greater Silver Spring Chamber of Commerce  
Greater Washington Board of Trade  
Greater Washington Hispanic Chamber of Commerce  
Hagerstown-Washington County Chamber of Commerce  
Harford County Chamber of Commerce

Havre De Grace Chamber of Commerce  
Hispanic Chamber of Commerce - Montgomery County  
Howard County Chamber of Commerce  
Hunt Valley Business Forum  
Kent County Chamber of Commerce  
Maryland Chamber of Commerce  
Maryland Hispanic Chamber of Commerce  
Mid-Atlantic Hispanic Chamber of Commerce  
Montgomery County Chamber of Commerce  
Northern Anne Arundel County Chamber of Commerce  
Ocean Pines Area Chamber of Commerce  
Olney Chamber of Commerce  
Pikesville Chamber of Commerce  
Pocomoke Area Chamber of Commerce  
Potomac Chamber of Commerce  
Prince George's Chamber of Commerce  
Queen Anne's County Chamber of Commerce  
Reisterstown-Owings Mills-Glyndon Chamber of Commerce  
Rockville Chamber of Commerce  
Salvadoran American Chamber of Commerce  
Salisbury Area Chamber of Commerce  
Southern Anne Arundel County Chamber of Commerce  
Southern Maryland Black Chamber of Commerce  
St. Mary's County Chamber of Commerce  
Taneytown Chamber of Commerce  
Talbot County Chamber of Commerce  
Towson Chamber of Commerce  
U.S. Black Chamber of Commerce  
U.S. Pan Asian American Chamber of Commerce  
West County Chamber of Commerce  
Wheaton Kensington Chamber of Commerce

## **Minority Organizations**

American Minority Contractors & Businesses Association  
Baltimore American Indian Center  
Calvert County Minority Business Alliance  
Greater Baltimore Committee  
Korean Minority Business Enterprise Association, Inc. (KOBE)  
Maryland Washington Minority Contractors Association  
Maryland Works  
Capital Region Minority Supplier Development Council  
Merge Business Development Systems, Inc.  
Minority Building Industry Association  
Minority Business Advocacy Council of Charles County  
National Association of Minority Contractors  
National Association of Women Business Owners - Baltimore Region  
National Coalition for Asian Pacific American Community Development  
National Association of Women in Construction  
Southern Maryland Economic Development Association  
Maryland Black Contractors Association  
Maryland Minority Contractors Association  
Economic Development and Training Institute  
Maryland Washington Minority Companies Association  
Prince George's Contractor's Association  
Women Business Owners of Montgomery County  
Women Business Owners of Prince George's County  
Women Entrepreneurs of Baltimore, Inc.  
Women Presidents' Educational Organization (WPEO)